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# ***Resolving Mismatches in Energy Decision Making***

***International Atomic Energy Agency  
Scientific Forum at the General Conference 2009  
15-16 September 2009***

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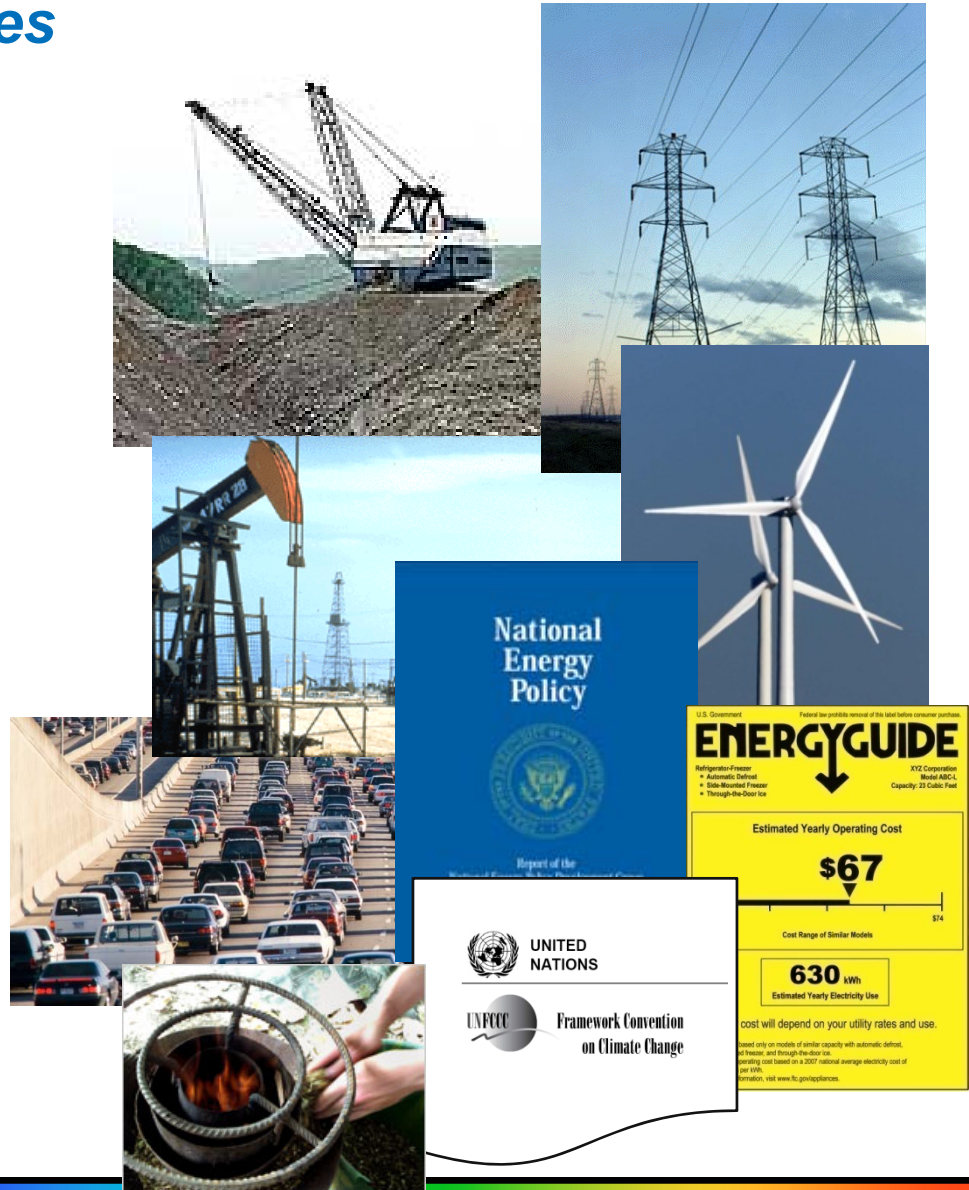
U.S. Department  
of Energy

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# Energy Decision Makers Are Regularly Confronted With Complex and Difficult Choices

- Energy policies
- Energy projects
- Supply technologies
- End use technologies
- Energy efficiency
- Environmental protection
- Energy security
- International agreements



# *Energy Decisions Are Difficult*

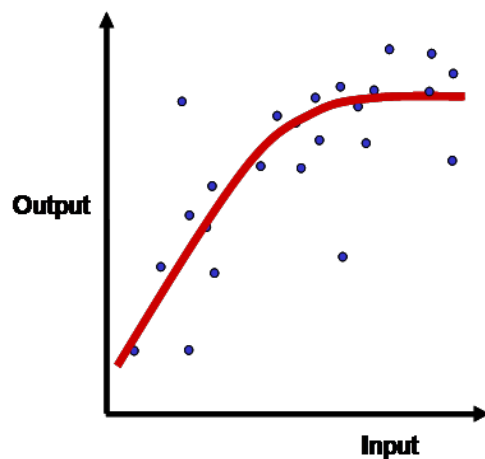
- **The energy system is:**
  - Complex
  - Dynamic
  - Uncertain
- **Energy decisions have:**
  - Significant implications
  - Long lead times
  - Long lasting effects

*It is important to understand how decisions are made  
and how they can be made more effectively*

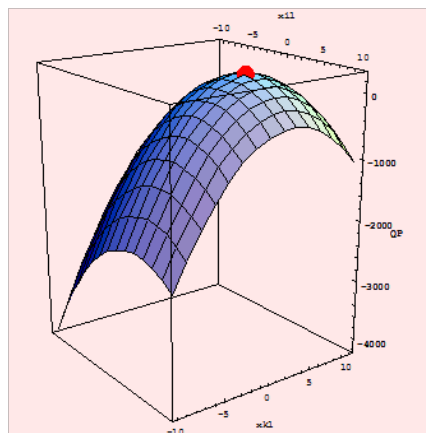
# *Energy Decision Makers Rely on Information Provided by Energy Analysts*



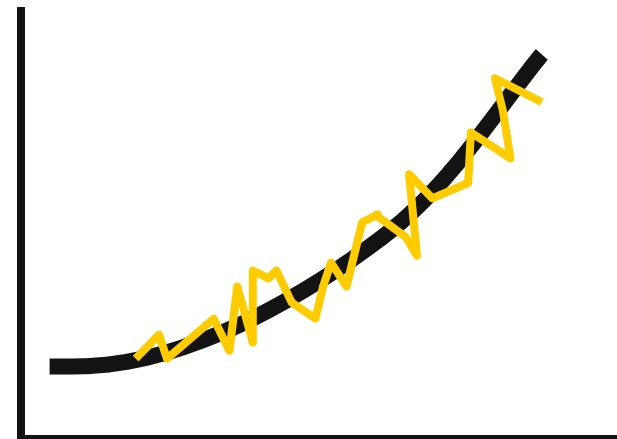
***Trend Analysis***



***Optimization***



***Equilibrium Analysis***



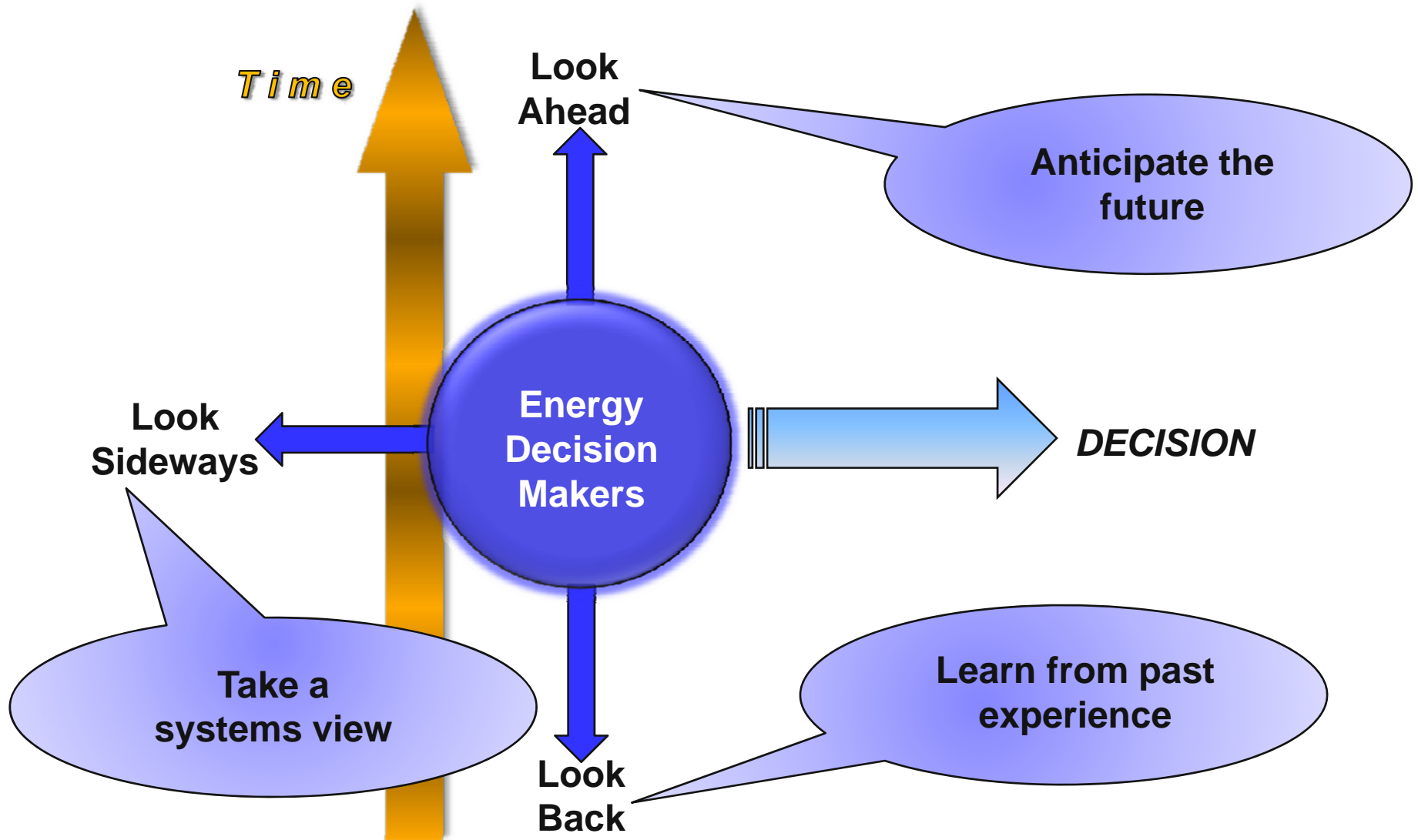
***Good analysis can help in making good decisions***

# ***Good Analysis and Good Decisions Need to Recognize “Bounded Rationality”***

- **Decision Makers, no matter how smart or well-intentioned, are forced to make choices with:**
  - *Limited, incomplete, sometimes unreliable information*
  - *Limited ability to process large amounts of information*
  - *Limited time to make a choice*
- **Decision Makers, in general, are not “optimizers” but rather “satisficers”<sup>(a)</sup>. Their decisions are:**
  - *Suboptimal*
  - *Satisfactory or “good enough”*
- **The ability to adapt and adjust is an important part of good decision making**

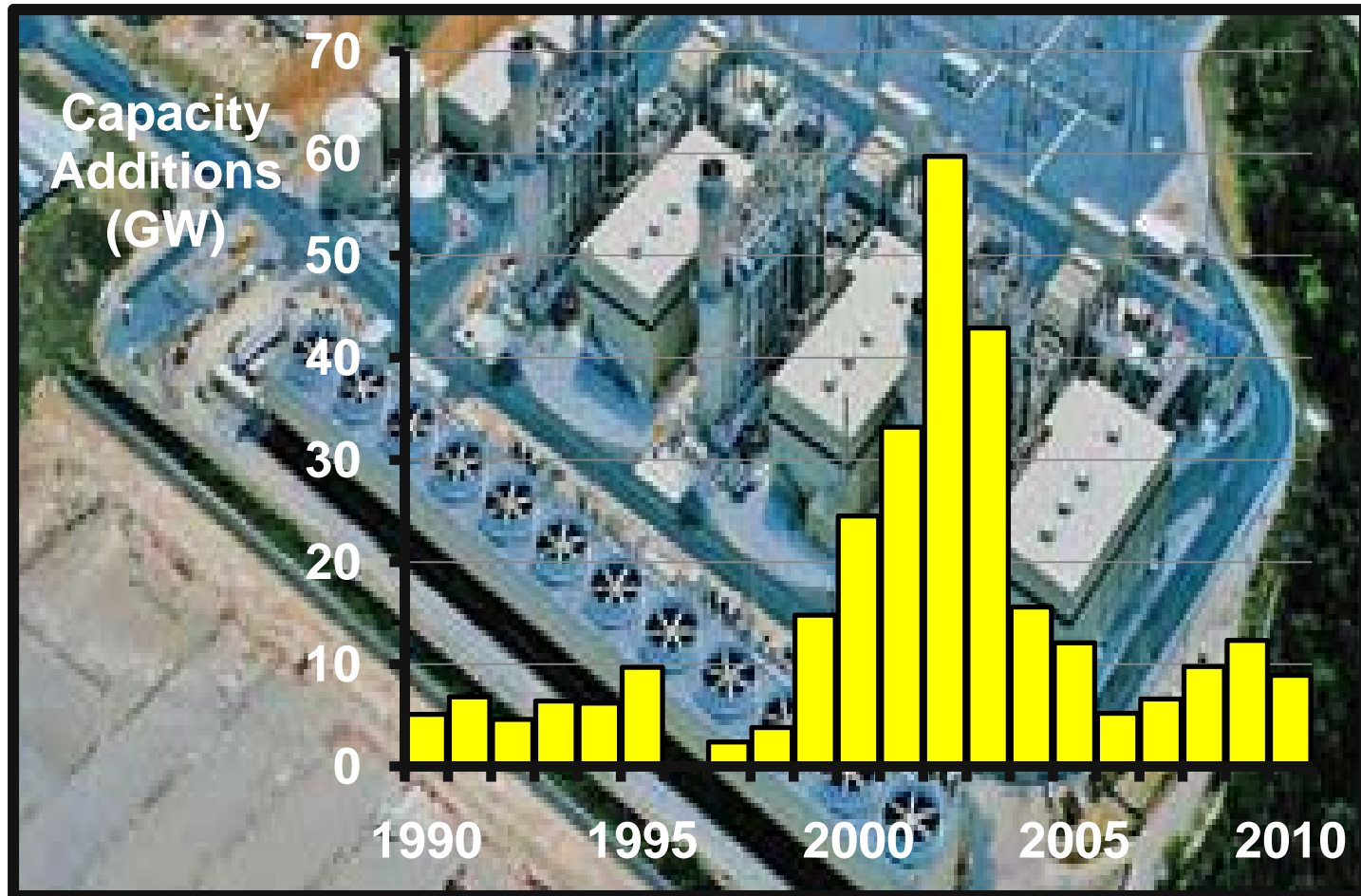
<sup>(a)</sup> *Herbert Simon  
Nobel Prize in Economics*

# Good Decisions Need to Be Built on Good Data and Analysis



## **DECISION MAKING EXAMPLE:**

***U.S. Natural-Gas-Fired Power Plant Construction Had a Substantial Peak, Then It Leveled Off***

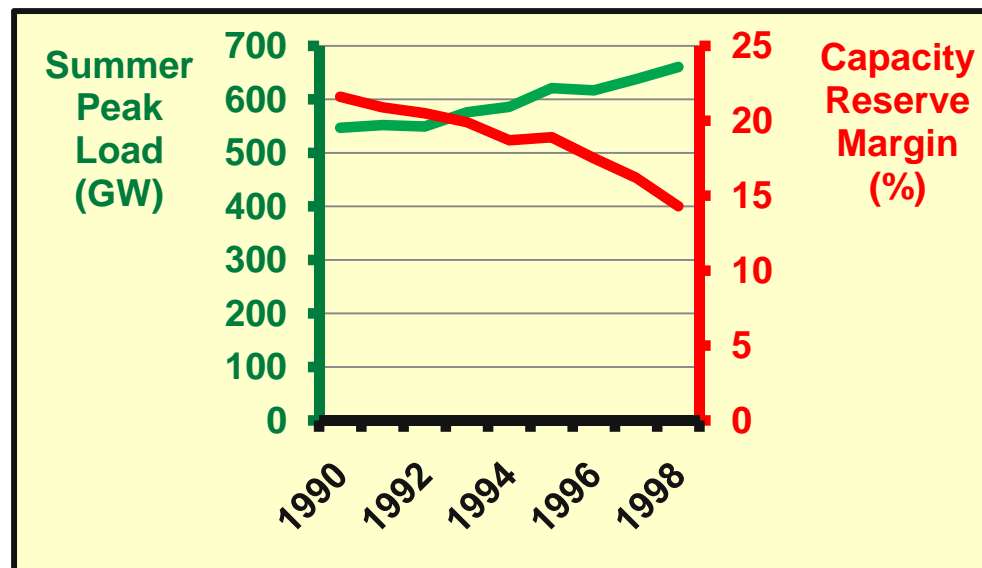




## Factors That Affected Decisions in the 1999/2000 Period

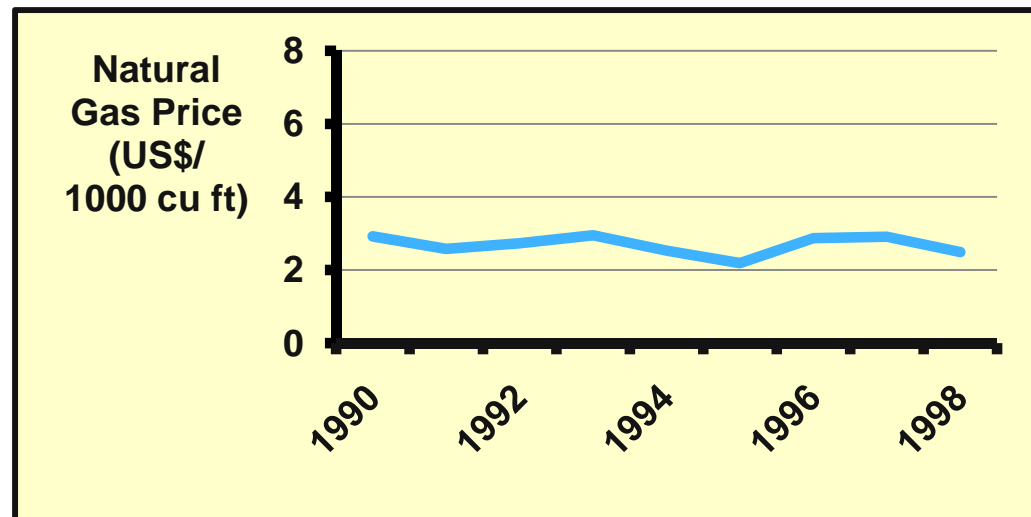
- **Looking Back**

- Increasing load
- Limited capacity additions
- Declining capacity reserve margins
- Low natural gas prices



- **Looking Ahead**

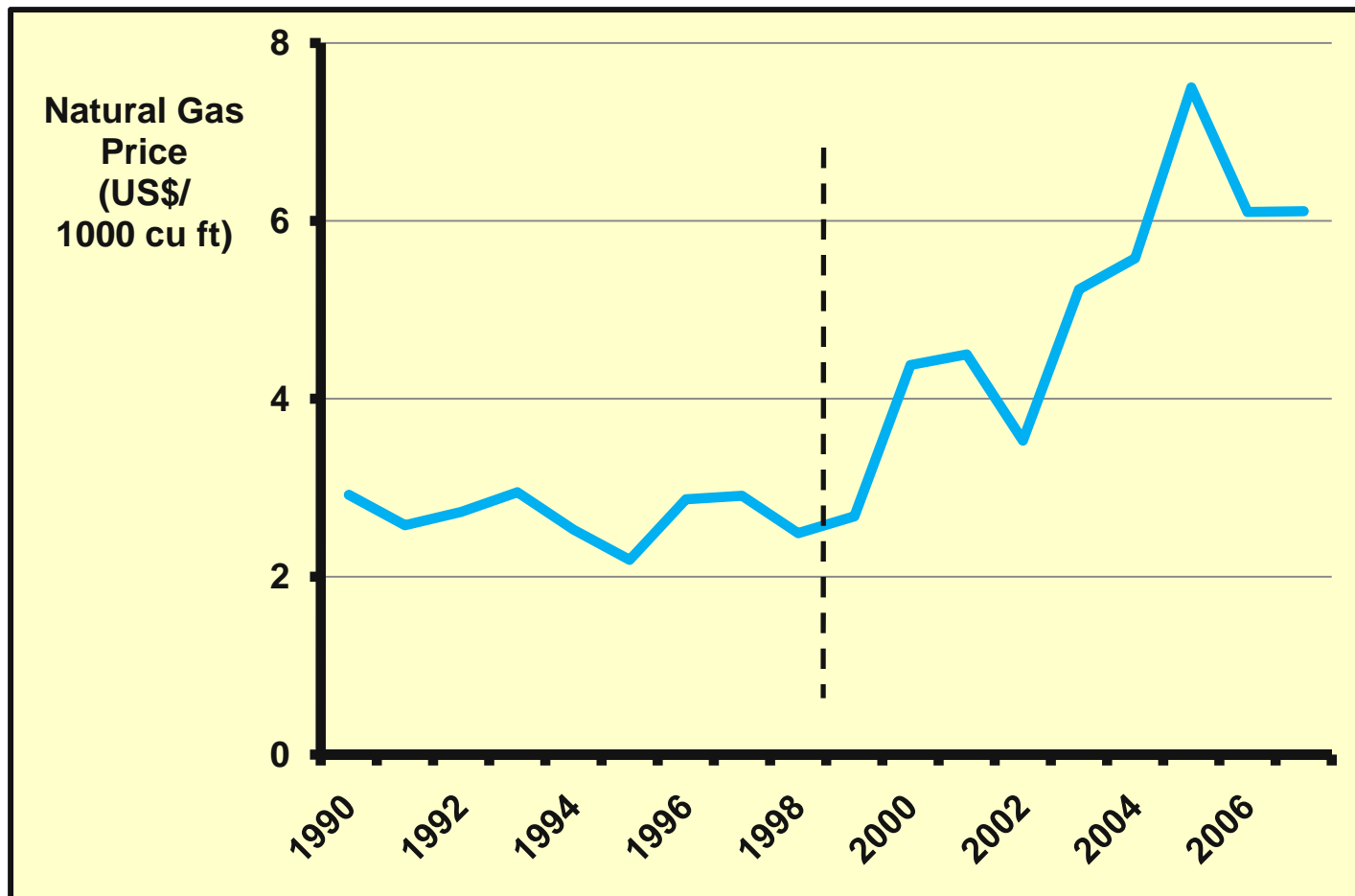
- Short construction time for natural gas units
- Rapid payback on investment
- Electricity deregulation beginning





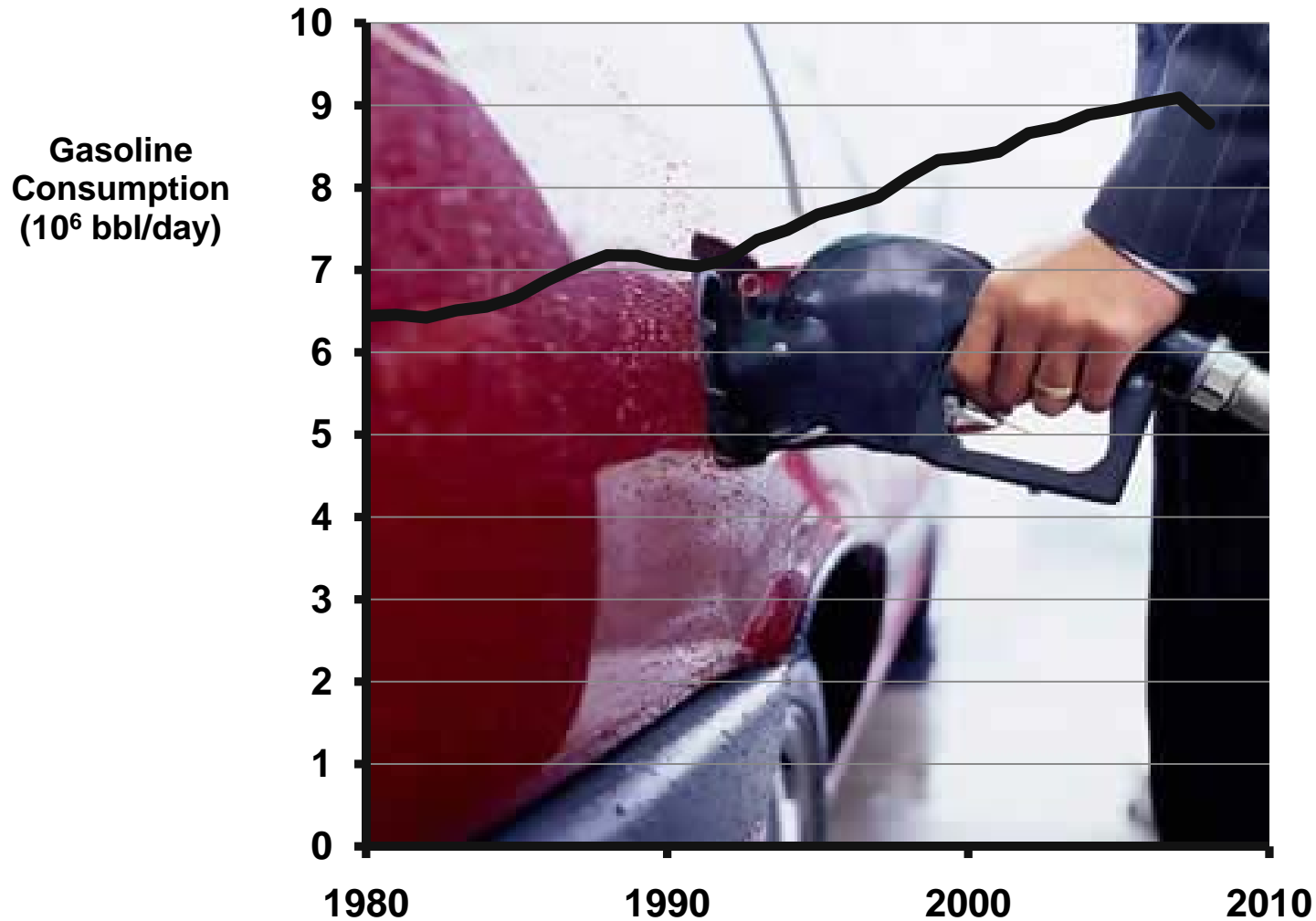
## *Some Things Were Not Foreseen*

### *Increased Demand Caused Natural Gas Prices to Rise*



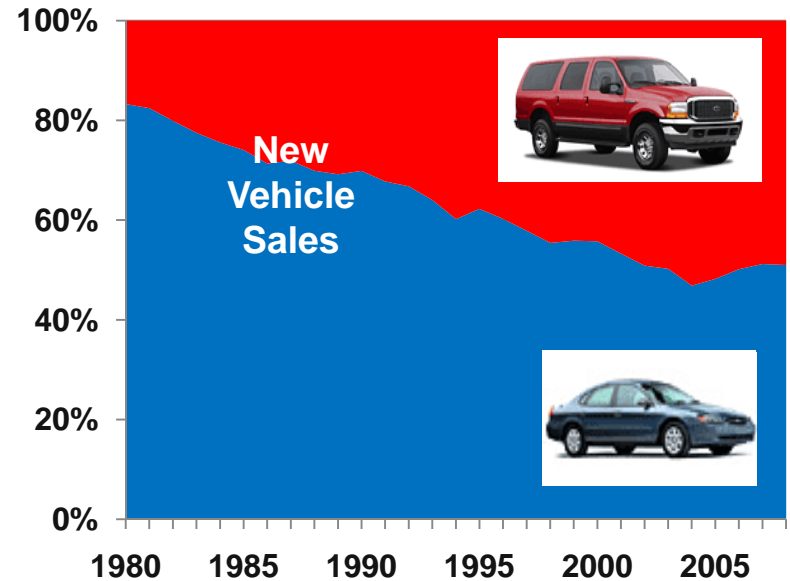
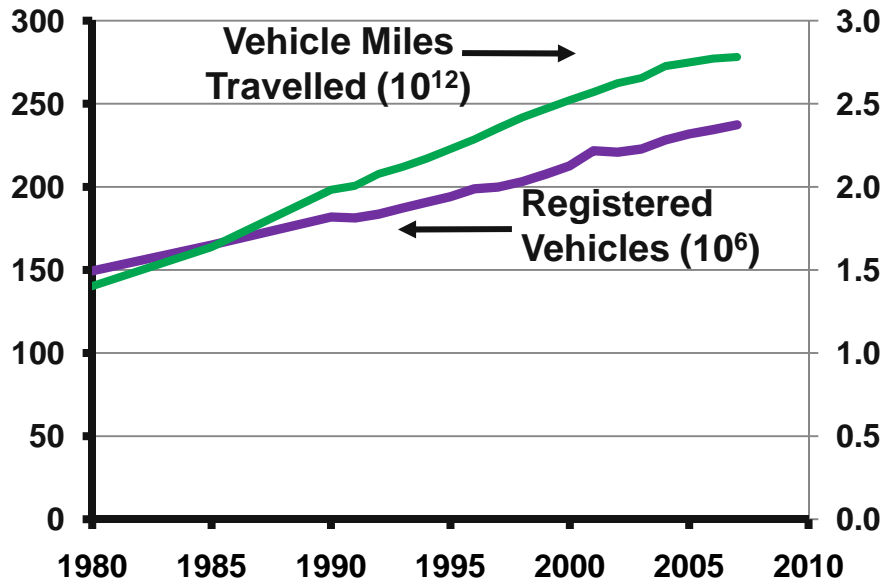
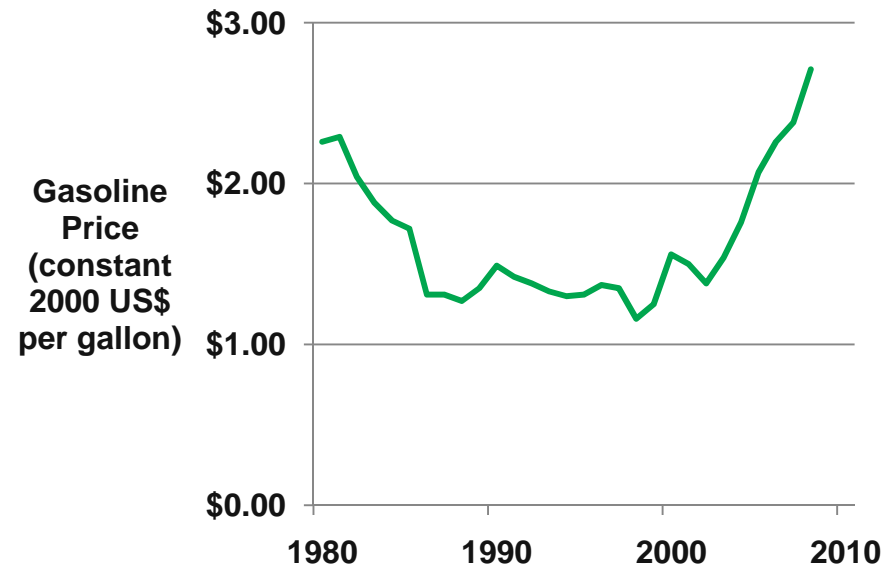
Many units were idled for a number of years

**DECISION MAKING EXAMPLE:**  
**Reduce Transportation Oil Demand and CO<sub>2</sub> Emissions**

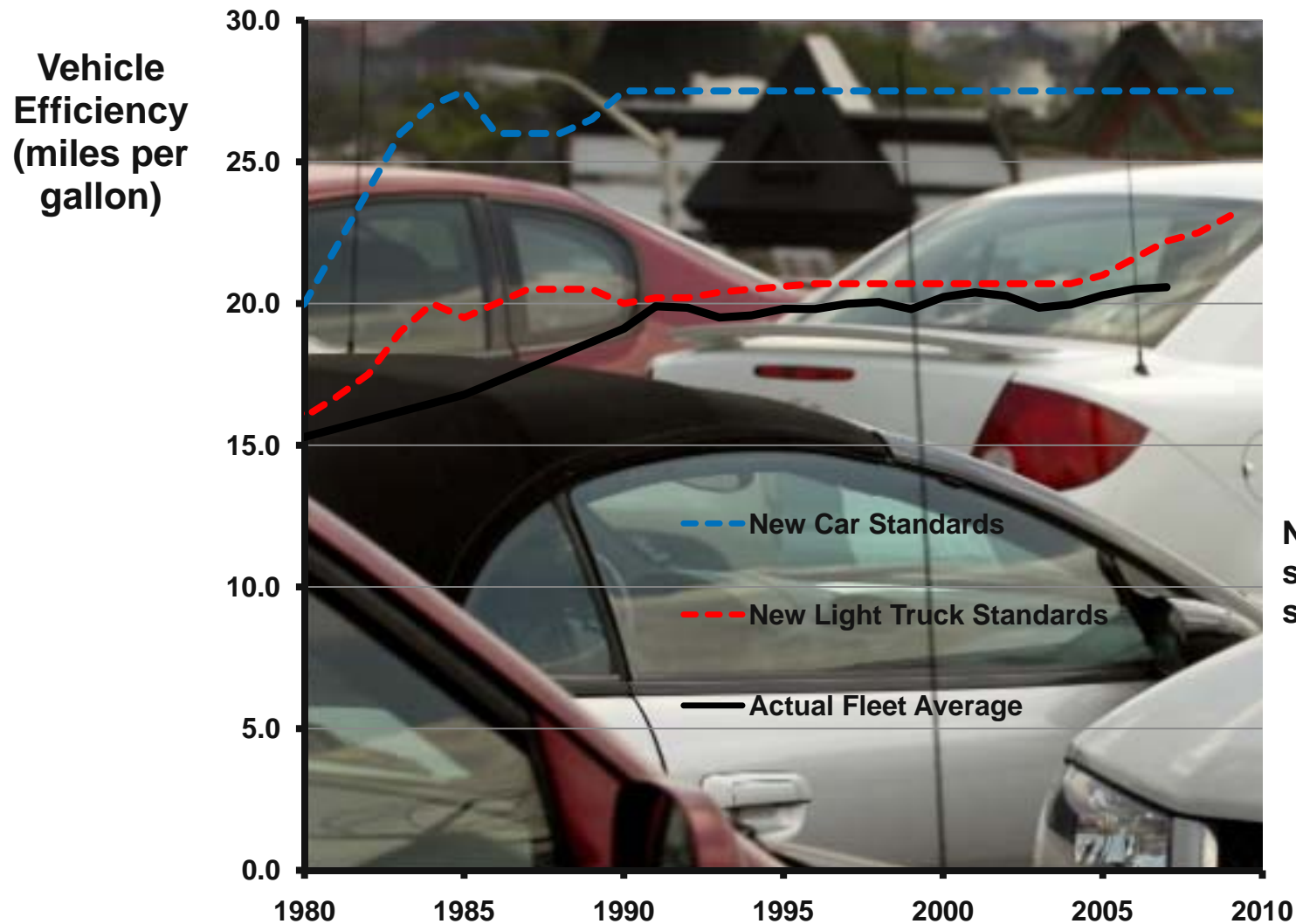


# Looking Back

- Low gasoline prices
- Increased driving
- Vehicle mix changes

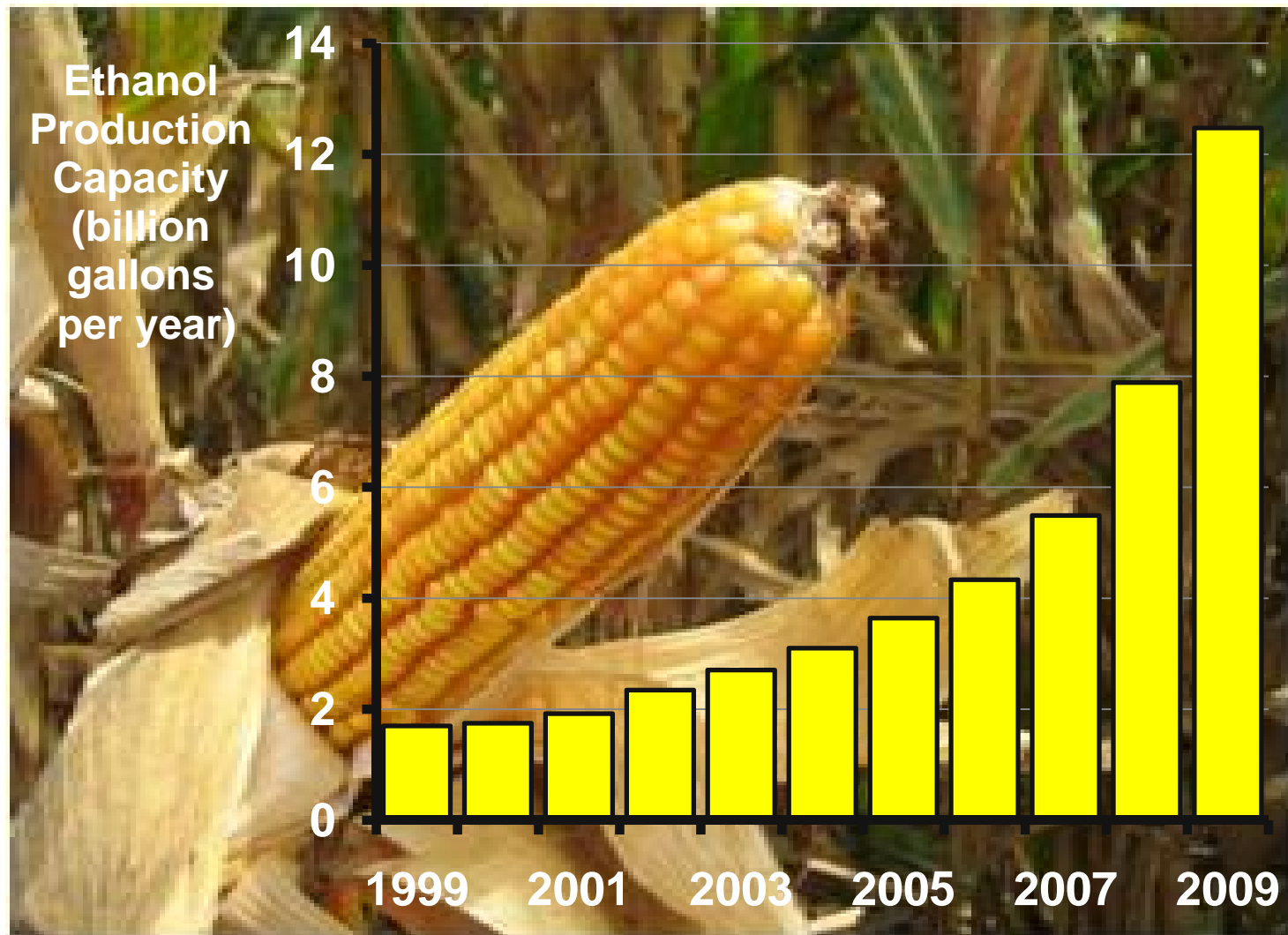


## Option: Set Efficiency Standards – The Impact Is Affected by Vehicle Mix and Turnover Rates

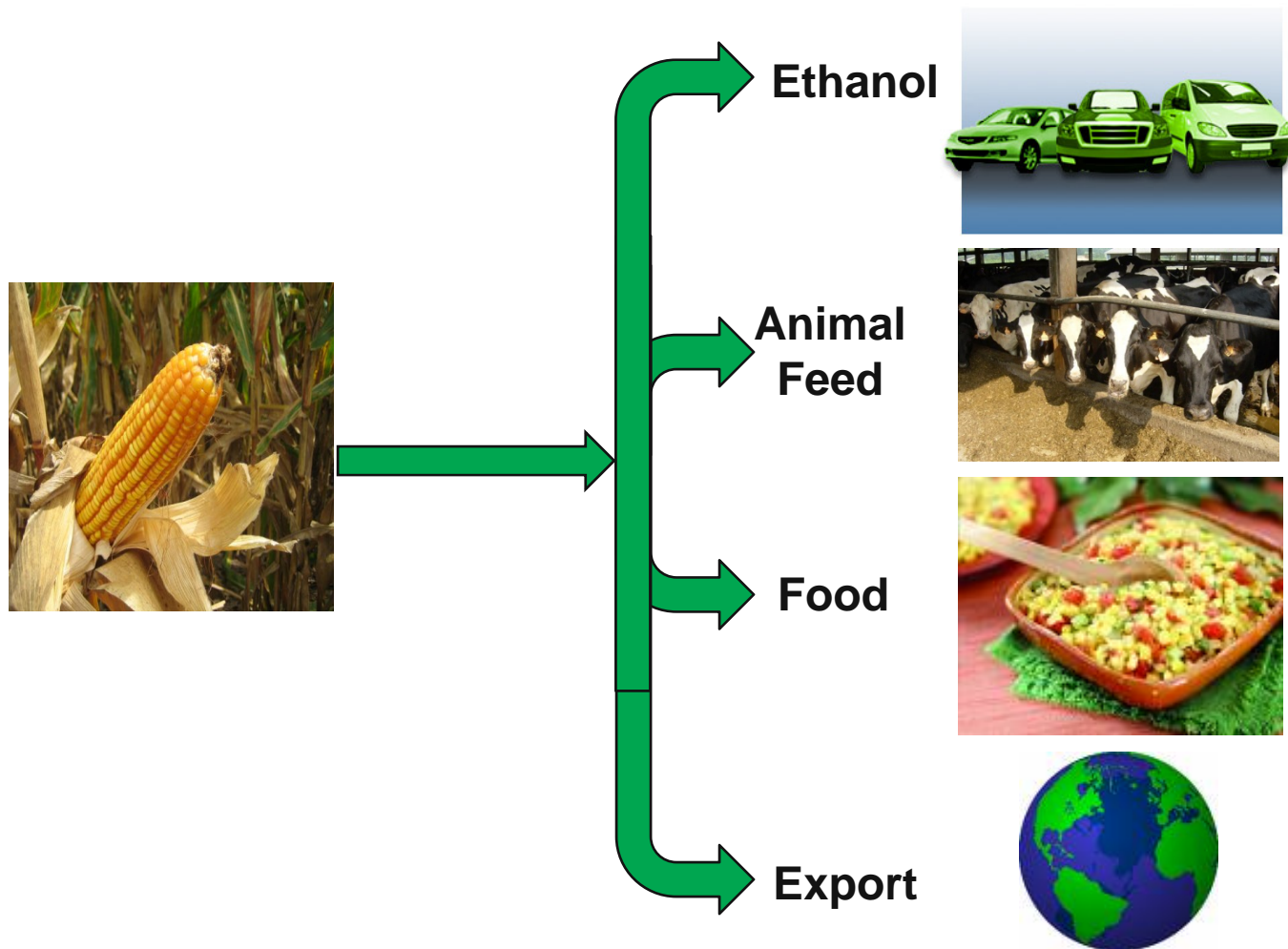


Note: New vehicle standards are to be set at 35 mpg by 2020

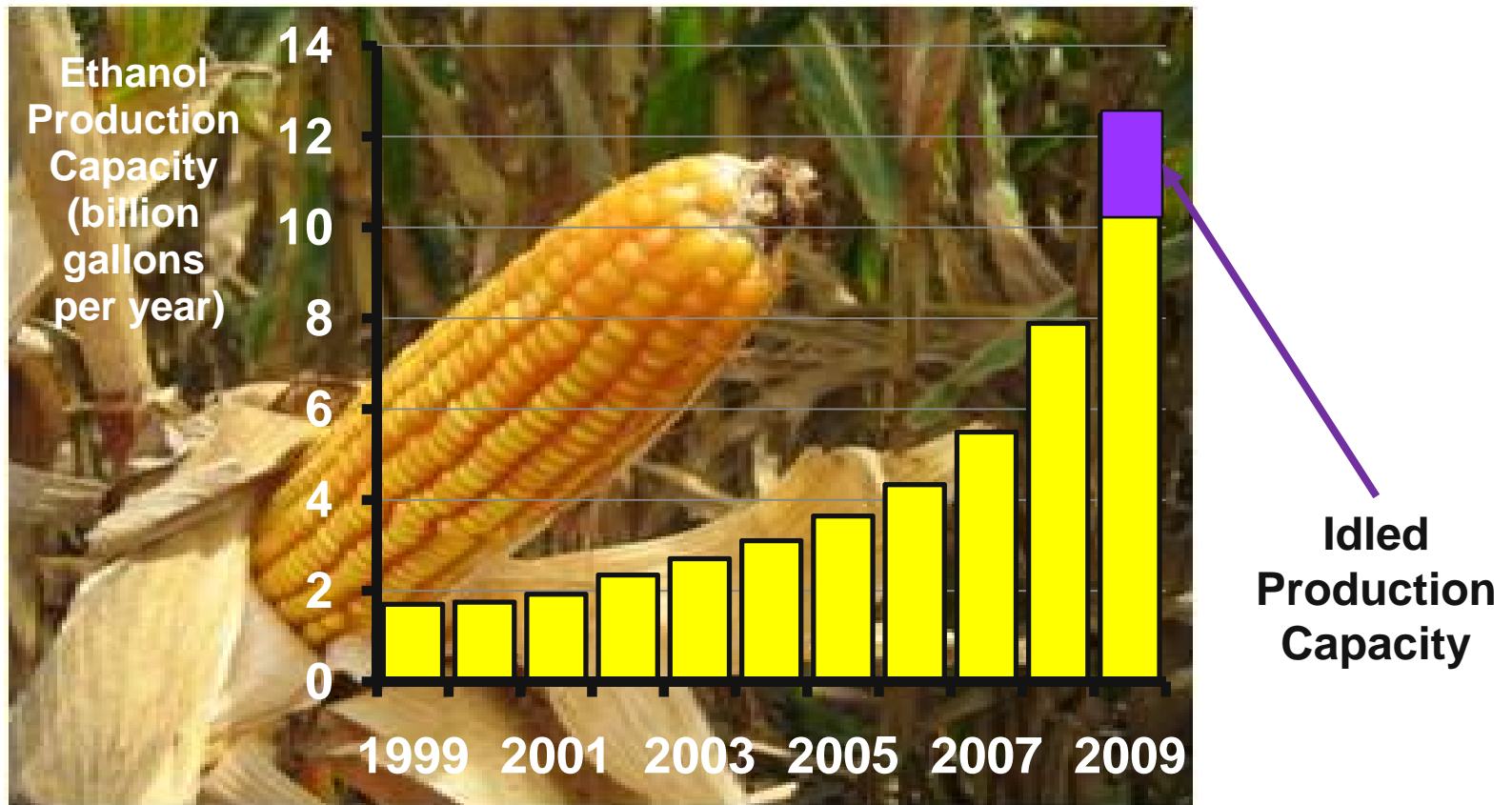
## *Option: Develop Alternative Fuels – Ethanol Production Capacity Has Been Growing Rapidly*



## *Look Sideways: Corn Is Part of a Larger System That Affects Demand and Price*



## *Higher Corn Prices, Lower Oil Prices Have Led to Idled Capacity, Bankruptcies*



**Research is underway on cellulosic ethanol production,  
which does not use corn**



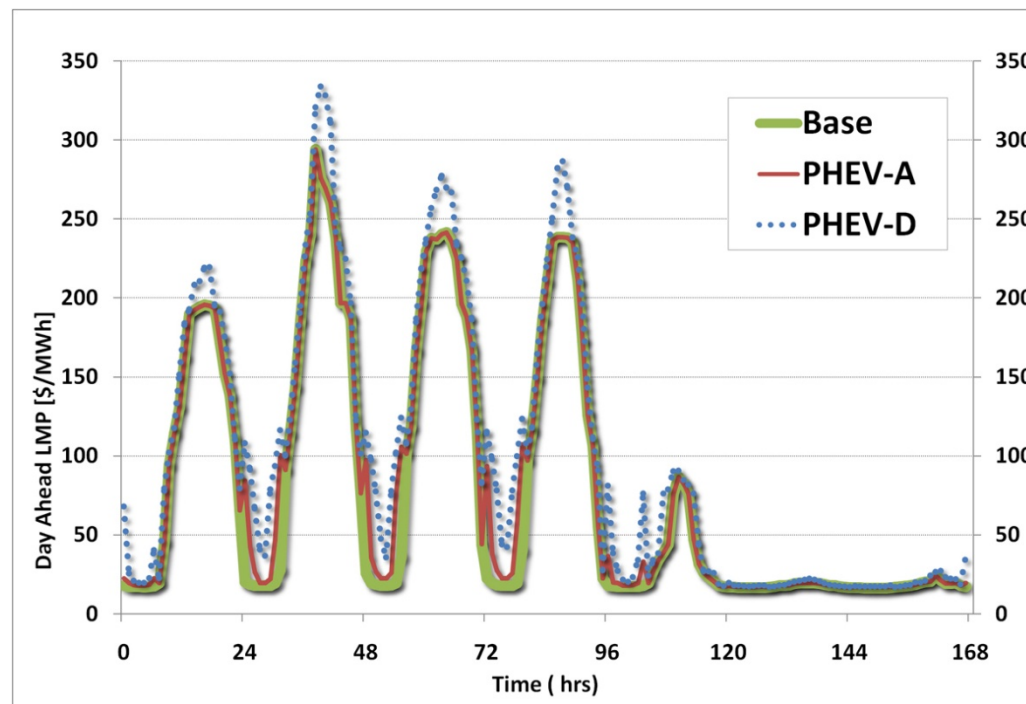
## *Option: Develop Advanced Vehicle Technology – Plug-In Hybrids Electric Vehicles Are Gaining Attention*



- Range of 40 miles (67 km) on a single battery charge
- Range with battery and gasoline engine is 300 miles (484 km)
- Planned availability in 2010
- Cost – not yet determined
- Announced efficiency – equivalent of 230 miles per gallon

# Look Sideways: Plug-In Hybrid Electric Vehicles Will Affect the Power Grid and Electricity Prices

*Hourly electricity prices with plug-in hybrid vehicles*

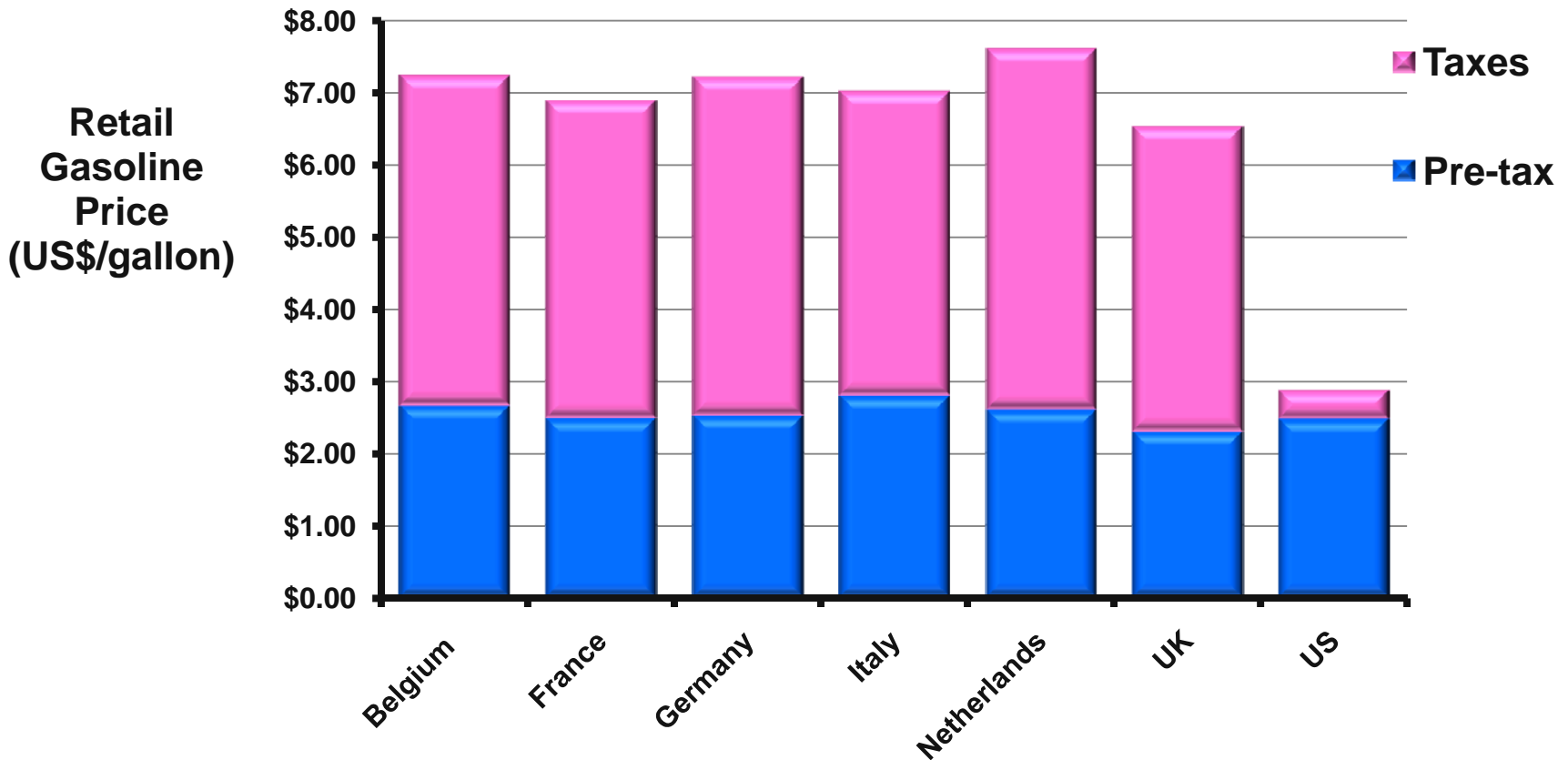


Source:  
Argonne  
National  
Laboratory

**Plug-In Hybrid Electric Vehicles could:**

- Level the night-time load
- Increase daytime peak loads
- Raise prices
- Raise or lower CO<sub>2</sub> emissions

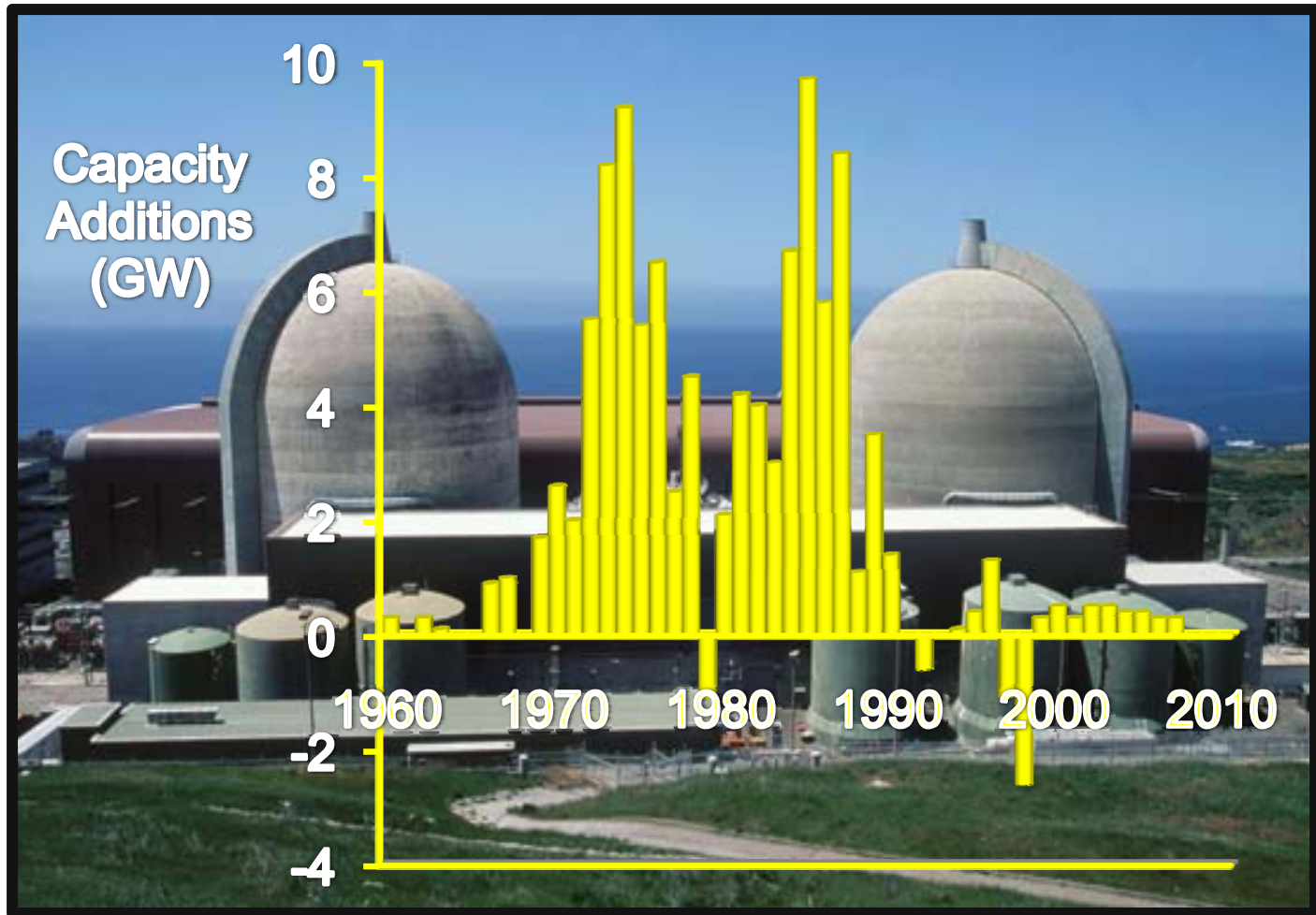
## Option: Implement Gasoline Taxes



Source: US Energy Information Agency (August 2009)

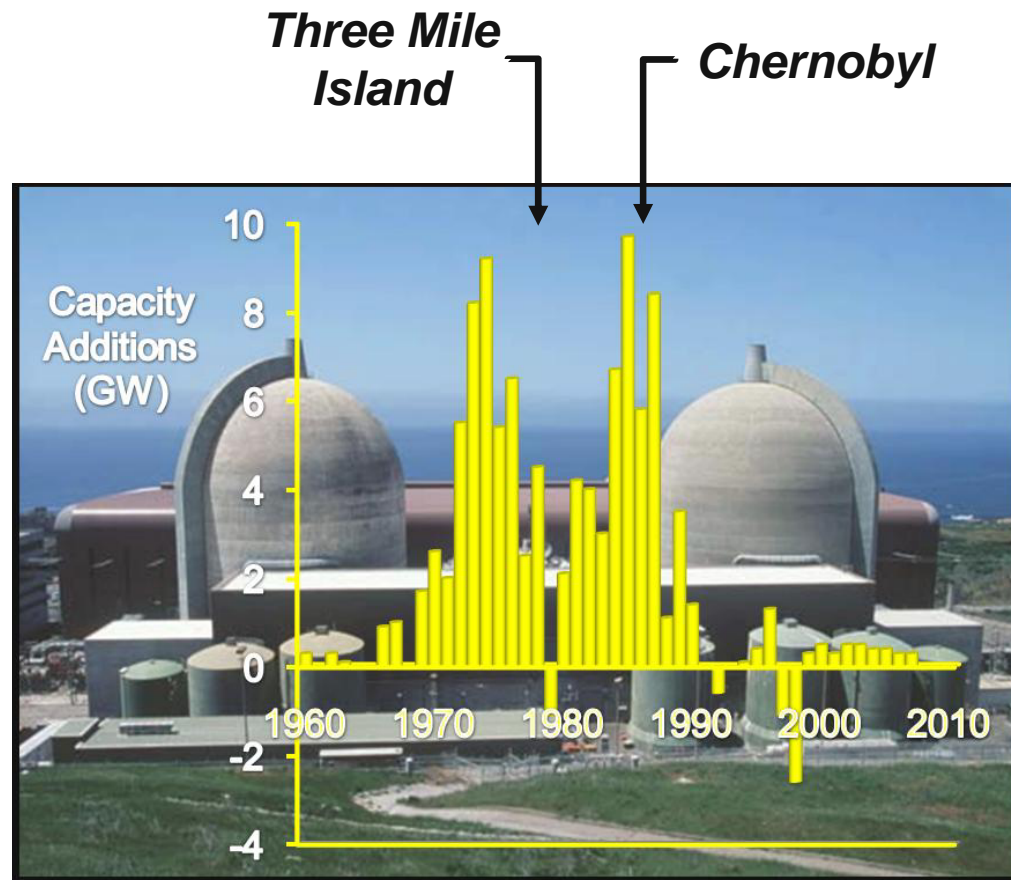
*Look Sideways: Impact of tax increases on the economy*

**DECISION MAKING EXAMPLE:**  
*Nuclear Power Plant Construction Had Peaks, Then It Stopped*



## Looking Back at Nuclear Power

- Issues affecting expansion decisions
  - Accidents
  - Public Opposition
  - High Capital Cost
  - Waste Management
  - Proliferation Concerns



*Decisions were made by private utilities not to pursue new nuclear*

# Looking Ahead at Nuclear Power

- **Short term – issues remain**
  - Financing
  - Waste management
  - Proliferation concerns
- **Long term – issues foreseen**
  - Profitability
  - Climate change

*“Exelon on Thursday said its first quarter earnings rose 23 percent, driven by increased output at its nuclear operations and higher rates.” ABC News (April 2009)*

*“As [the U.S.] Congress debates whether to limit carbon-dioxide emissions ... the nuclear-power industry is poised to reap a multibillion-dollar windfall if restrictions take effect.”  
Wall Street Journal (May 2008)*

***Decisions on the future of nuclear in the U.S have not yet been made***



# Ways To Improve Energy Decision Making

***“For every complex problem there is a solution that is simple, neat – and wrong.”***

***Henry Louis Mencken, essayist***

***“Those who refuse to study history are condemned to repeat it.”***

***George Santayana, philosopher***

***“Prediction is very difficult, especially about the future.”***

***Niels Bohr, physicist***

***“Every thing affects everything else in one way or another, not always predictably.”***

***John A. Woods, organization consultant***

- 1. Recognize that the energy system has no simple solutions, only choices.**
- 2. Look Back – Learn from past experience.**
- 3. Look Ahead – Evaluate the future, but don’t be near-sighted.**
- 4. Look Sideways – Treat energy decisions as systems decisions.**



# Ways To Improve Energy Decision Making

***“Insanity is doing the same thing over and over again and expecting different results.”***  
***Albert Einstein, physicist***

***“The perfect is the enemy of the good.”***  
***Voltaire, philosopher***

***“It isn’t what we don’t know that gives us trouble, it’s what we know that isn’t so.”***  
***Will Rogers, humorist***

5. Make energy decisions that are adaptable and adjustable.
6. Don’t let the “optimum” get in the way of the “good enough”.
7. Make good decisions using good data and analysis.

# ***Ways To Improve Energy Decision Making***

- 1. Recognize that the energy system has no simple solutions, only choices.**
- 2. Look Back – Learn from past experience.**
- 3. Look Ahead – Evaluate the future, but don't be near-sighted or far-sighted.**
- 4. Look Sideways – Treat energy decisions as systems decisions.**
- 5. Make energy decisions that are adaptable and adjustable.**
- 6. Don't let the “optimum” get in the way of the “good enough”.**
- 7. Make good decisions using good data and analysis.**